

Global Private Equity Practice

2022 HIGHLIGHTS

300+ private equity and private investment clients

DESPITE RISING INTEREST RATES AND INCREASING UNCERTAINTY, 2022 REMAINED A ROBUST AND FASCINATING YEAR FOR DECHERT'S PRIVATE EQUITY PRACTICE.

While 2022 brought uncertainty in the form of increased borrowing costs, global geopolitical risk and talk of a potential recession, Dechert's clients continued to invest throughout the cycle, making use of record dry powder to conclude deals across technology, industrial and business services, real estate and infrastructure, life sciences and healthcare, consumer and retail, and many other sectors. The year required creative and patient dealmaking from our clients, and we were excited to help them with their most complex matters.

50% of the 2022 PE transactions on which we advised were cross-border

Guided clients in PE transactions totaling US\$185 billion in 2022

Have represented eight of PEI's top 10 PE firms as clients in some capacity

Dechert PE lawyers in 19 offices throughout the United States, Europe, Asia and the Middle East

Represent more than 75% of PDI's top 100 private debt fundraisers

Advised on two of the five largest U.S. PE buyouts in 2022

Environmental, Social and Governance (ESG)

The Financial Times recognized Dechert in the "innovation in responsible business" category for establishing a cross-border fund structure that significantly raises the bar in the impact investment sector.

FT

**INNOVATIVE LAWYERS
NORTH AMERICA
2022 SHORTLISTED**

Dechert
LLP

PRIVATE EQUITY

INVESTED IN YOUR SUCCESS SINCE 1984

Regulatory and Investigations

Dechert's growing team of regulatory and enforcement lawyers, many of whom are former senior officials at the SEC or FCA, have a detailed understanding of what PE and other private funds need to do to respond to the forthcoming regulatory changes that, if adopted, will fundamentally shift how PE funds are regulated.

IN 2022, DECHERT WELCOMED:



**DAVID
BARTELS**
WASHINGTON, D.C.



**JUDITH
SEDDON**
LONDON



**COLIN
SHARPSMITH**
LONDON

2023 Global Private Equity Outlook

This report, presented by Dechert and Mergermarket, reveals insights from a survey of 100 senior PE executives in the U.S., Europe and Asia on the biggest trends expected to shape the global industry in 2023 – and the strategies PE professionals will employ to navigate a variety of macroeconomic and geopolitical issues.

[Learn more.](#)



SECTOR SPOTLIGHTS

TECHNOLOGY, MEDIA AND TELECOMMUNICATIONS

- **GIC** as part of an investor group, including Hellman & Friedman, Permira and Abu Dhabi Investment Authority, in the US\$10.2 billion take-private acquisition of Zendesk, Inc. (top 10 largest U.S. PE buyout in 2022, according to *Pitchbook*)
- **Capital Square Partners**, a private equity firm based in Singapore, on the close of a c.US\$700 million fund and the acquisition of portfolio assets from certain funds managed by the two private equity firms CSP and Basil Technology Partners; the transaction is believed to have established one of the largest technology services dedicated funds in Asia
- **One Equity Partners** in the carve-out acquisition of corporate online banking solutions from ACI Worldwide (to be renamed *Dragonfly Financial Technologies*)
- **Court Square Capital Partners** in the US\$1.2 billion sale of Getaroom.com to Booking Holdings

INDUSTRIAL AND BUSINESS SERVICES

- **An investor group led by Certares** in connection with the US\$5.3 billion merger of American Express Global Business Travel (GBT) with Apollo Strategic Growth Capital (APSG)
- **GIC** as part of the investor group, including Blackstone and The Abu Dhabi Investment Authority, in the acquisition of Emerson Electric Co.'s climate technologies business, valued at US\$14 billion
- **Quilvest Capital Partners** in connection with the sale of Phaidon International to Further Global Capital Management
- **Castik Capital** in its acquisitions of ARTUS and Hestia

REAL ESTATE AND INFRASTRUCTURE

- **A lender consortium** in connection with the financing of KKR and Global Infrastructure Partners' US\$15 billion take-private acquisition of CyrusOne (top five largest U.S. PE buyout in 2022, according to *PitchBook*)
- **Brookfield Asset Management** in connection with formation of a joint venture with Logistik Service to invest €500 million in Iberian logistics opportunities
- **GIC** as part of the investor consortium, including OMERS Infrastructure and Wren House, in the acquisition of Direct ChassisLink Inc. from Apollo and EQT
- **Special Situations Venture Partners III** in the sale of nox NachtExpress to Groupe Sterne

LIFE SCIENCES AND HEALTHCARE

- **Sofinnova** in connection with its strategic partnership with Apollo whereby Apollo will acquire a minority stake and provide related capital commitments of up to €1 billion
- **GIC** as part of an investor group, including Hellman & Friedman, Bain Capital Private Equity and Bain Capital Tech Opportunities, in connection with the US\$17 billion acquisition of athenahealth (second largest U.S. PE buyout in 2022, according to *PitchBook*)
- **Centre Partners** in connection with the sale of Bradford Health Services to funds managed by Lee Equity Partners
- **Ridgemont Equity Partners** in its acquisitions of various dermatology centers

CONSUMER AND RETAIL

- **Cerberus Capital Management**, as a shareholder of **Albertsons**, in connection with the US\$24.6 billion proposed merger of Albertsons with Kroger
- **Centre Partners** in connection with its acquisition of Captain D's Seafood, having previously bought and exited the company
- **Metric Capital Partners**, as part of an investment group with **OpCapita** and **Centerbridge**, in connection with its co-investment in Soul Foods Group
- **Graham Partners** in connection with its exits of Giraffe Foods and Mercer Foods

Exclusive Interview



**SIEW KAM
BOON**
SINGAPORE

Money FM, Singapore's leading business and personal finance radio station, featured an exclusive interview with **Siew Kam Boon**, co-leader of Dechert's private equity product line, to discuss the latest trends and prospects for global and Asia private equity. [Listen here.](#)

Liability Management and Restructuring

Against the current backdrop of global macroeconomic uncertainty, Dechert is working closely with PE clients, and their portfolio companies, to develop and implement alternative solutions designed to protect their interests and maximize returns. In the past two years, our global financial restructuring team has grown substantially in key money centers worldwide, making us well-positioned to represent our private equity clients wherever they do business.



**DOUGLAS
MANNAL**
NEW YORK



**DANIEL
MARGULIES**
HONG KONG



**KAY
MORLEY**
LONDON



**ADAM
PLAINER**
LONDON



**STEPHEN
ZIDE**
NEW YORK



We will soon announce the dates of our **2023 Dechert Private Equity Boot Camp Series**, an annual training program designed for junior and mid-level PE deal professionals. PE Boot Camp covers fundamental concepts and issues that arise during the life cycle of a private equity leveraged buyout, such as financing, structuring, management equity terms, acquisition terms and closing process mechanics. Sessions will focus on mock negotiations of real-life transaction situations with definitive documentation customized for the program. **Keep a look out for the "save the date"!**

PRIVATE CREDIT

Private credit has remained inextricably linked to private equity, with some of the largest private credit businesses being arms of traditional “private equity” firms, and with private equity firms increasingly turning to private credit firms to finance their acquisitions and provide liquidity solutions.

We represent some of the largest private credit firms in the industry as both a borrower and lender in connection with a breadth of financing transactions, ranging from direct lending and fund leverage to [collateralized fund obligations \(CFOs\)](#), collateralized loan obligations (CLOs) and subscription lines, and everything in between. In the past year we have represented:

- **Ares** as direct lender in connection with numerous private equity financings
- **Barings** as direct lender in connection with numerous private equity financings, and as borrower in financings totaling **US\$4 billion**
- **Blue Owl Capital** in **US\$5.5 billion** worth of financing transactions
- **Churchill Asset Management** in connection with its **inaugural US\$700 million CFO**
- **KKR Credit** in **15+** financings totaling **US\$10 billion**
- **The Blackstone Group** in **25** individual transactions totaling **US\$27 billion**
- **Thoma Bravo** in connection with more than **US\$1 billion** of secured warehouse financing for its private credit platform

PRIVATE FUNDS

Dechert has been actively advising private equity funds on complex fund structuring and formation matters in jurisdictions around the world. In the past year alone, our clients have included **Apollo, Barings, Dymon Asia, MiddleGround Capital, Primavera Capital** and **StepStone Group**, among others.

OTHER PRIVATE FUND TRENDS

From GP-led secondaries and continuation vehicles to GP stakes and retailization, Dechert has been at the forefront of innovative fund structures and trends designed to expand their investor base and/or achieve liquidity.

GP-Led Secondaries

A global, multi-disciplinary Dechert team advised long-standing client Columna Capital on a complex GP-led secondary transaction in 2022. The deal involved the transfer by Columna Capital Fund I of a leading European pet health insurance business into a single asset co-investment continuation vehicle. In addition, Columna Capital opted to form a participating fund to house committed growth capital for the insurance business while simultaneously launching Columna Capital Fund III, which also invested in the continuation vehicle, making the transaction a stapled-secondary and one of only a few successfully executed stapled-secondary transactions in 2022. [Click here](#) for our podcast on GP-led secondaries.

Retailization

Dechert advised Union Investment on the establishment of “UniAlternativ: Privatmarkt ELTIF A,” a European long-term investment fund (ELTIF) aimed at retail investors in Germany. The fund was structured in a way to provide access to three key private markets strategies: infrastructure, private debt and private equity assets throughout Europe and the U.S. The fund was launched jointly with BlackRock. The ELTIF was only the second fund of its kind to be exclusively established for the German retail market. [Click here](#) for our podcast on retailization.

Continuation Funds

Dechert represented long-time private equity client Graham Partners in connection with the sale of its holdings in OptConnect Management, LLC to a single-asset continuation fund managed by Graham Partners. The transaction was anchored by Pantheon, a global private markets investment firm, with funding also provided by other limited partners that invested alongside of Graham Partners in the new vehicle. Graham believes there are value creation opportunities for OptConnect and will continue its partnership with the company, as well as its existing and new limited partners who invested in the continuation fund.

Dechert recognized as a leader in the secondaries market for the second year running in *Secondaries Investor's* annual overview.

**Secondaries
Investor**



Committed Capital

A GLOBAL PRIVATE EQUITY PODCAST

Listen and subscribe to our podcast.

Hosted by members of Dechert's Private Equity practice, Committed Capital explores current issues and trends affecting PE globally, featuring conversations with leaders from across the industry. dechert.com/private_equity

Subscribe to Committed Capital on your favorite podcast platform.

